



02/08/2021

To whom it may concern.

We wish to draw your attention to the crisis facing NHS Scotland and request to speak with Scottish Government ministers and civil servants regarding helping to tackle the crisis of shortage of health care workers in Scotland.

We are in a unique position to help tackle this shortage of nurses and care workers in Scotland and offer our services to help Scotland recover out of the impact of Brexit and Covid19 and the effects it has had on NHS Scotland and our care homes sector. We are aware the NHS and care home sector have agencies to recruit overseas staff but are frustrated that they cannot meet the shortage whilst sourcing staff qualified to our national standards.

AGB Resourcing was set up 3 years ago and we are an international manpower service provider, we recruit and supply staff from around the world and had previously focused on primarily the hospitality sector as a startup company.

After Brexit we saw the need for health workers increase and this was a concern for many companies in not just Scotland but across the UK and we spent the last 2 years doing a lot of groundwork and research in South Asia and building strong links and networks with agents, Universities and Nursing Academies across Philippines, Bangladesh and India. We wanted to meet the people supplying these workers and inspect their academies and recruitment and vetting processes, which we concluded in May of this year.

It was our dedication to not only partner up with the best academies and agents in India but our commitment to travel there and vet each organization along with coaching and development over the last 2 years, many UK recruitment agencies simply do not give this level of research and development as we have and that is our unique selling point and what gives us an advantage over many of the other agencies, it is this development work which places us in a key position to now supply nursing staff who are qualified to UK standards and many who are already being supplied to Trusts in Oxford, Cambridge and also Kings College. We are extremely confident no other agency can match us for the level of staff we can supply at the numbers we can supply.

We can provide nurses that.

- Are qualified to the UK standard of attaining CBT/OET and OSCE's
- Can start work within a 3-month timescale (most agencies take 6 to 12 months)
- Meet IELTS requirements of 7.0 or above for speaking and reading and 6.5 or above for writing

See attached our presentation slide which demonstrates the shortfall of nurses in our NHS, the projected outcome over the next 10 years which sadly shows the gap will only grow wider as capacity will not be met unless there is a strategic move by Government and the NHS to recruit thousands more nurses. The health education survey reported that the most common reason for nurses leaving was due to a high demand in service with capacity not matching that demand which led to increased workload. Our frontline staff are bearing the burden of not enough nurses which is having an impact on not only them but on patient care.

NHS Scotland is currently not meeting their 18 weeks RTT targets on waiting times and this has an impact on long term patient health and increases the burden on the NHS even more.

- The Nursing Times reported that that UK policymakers will have to scale up international recruitment if they are to deliver on the UK governments election promise of 50,000 more nurses.

We can supply nurses who can start working straight away in a 3-month timescale (most agencies take 6 to 12 months) and help get the NHS ready coming out of this pandemic to meet all targets and offer the best services to the people of Scotland.

We can supply up to 40,000 qualified nurses immediately and would request to speak with our Health Minister Humza Yousaf and any senior NHS Scotland Trust Directors so we can fully explain our services and how we can start supply of nurses and care workers immediately to Scotland and help our country lead the way in healthcare provision.

We thank you for your assistance to get this request to the correct team and Minister and look forward to hearing from you very soon.

Kind Regards

Juhanie Cheung

Director